

# INSIDE NEWS

DECEMBER 2024



## Lincom Group Announces *Exclusive* Distribution Agreement with Komptech

Top of the Line Training

Four Major Benefits to C&D Recycling

**LINCOM**  
GROUP



# Closing 2024 with a *Bang!*

Welcome to the newest edition of our magazine! This issue has exciting developments, customer success stories, and equipment highlights that mark a truly remarkable year for Lincom Group.

First, and most exciting, read about our partnership with Komptech. This collaboration unlocks fresh possibilities, bringing you an expanded range of premium equipment built to tackle today's toughest challenges with confidence and precision.

And it only gets better! Our recently launched Technical Institute now features an interactive area, offering technicians hands-on training in a safe environment. Discover how our programs equip operators with the expertise to handle heavy machinery efficiently.

We are also celebrating some major milestones. We have been named a finalist for *Supplier of the*

*Year* at the 2024 Bulk Handling Awards, and our CEO, Stephen Watterson, has been nominated for *Entrepreneur of the Year* at the Moreton Bay Business and Innovation Awards. It's a true testament to our entire team's hard work and dedication.

This edition also marks Nell's Day, a heartfelt tribute to Janelle Mary Sperring. Our team raised funds for the Cancer Council in honour of Nell's incredible spirit, keeping her legacy of courage and generosity alive.

There's so much to explore in this issue, and I hope you enjoy reading it as much as I've enjoyed putting it together.

Wishing you a Merry Christmas and a Happy New Year!

**Renata Hjelmstrom**  
*Group Marketing Manager*

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# Lincom Group Announces Exclusive Distribution Agreement with Komptech

Effective January 1st, 2025, Lincom Group has entered an exclusive partnership with Komptech, renowned for its innovative, high-performance machinery designed to tackle every crucial stage of waste processing - from shredding and separation to recycling and organic waste treatment. This collaboration opens a new chapter in providing top-tier waste processing solutions and technical expertise to customers throughout Australia, Papua New Guinea, and the Pacific Islands.

Now, through Lincom Group's extensive network of seven branches across Australia, customers will gain even greater access to Komptech's extensive range of equipment. Whether it's shredders, screeners or compost turners, Lincom Group will provide not only proximity to stock but also a full suite of after-sales support, training, service, and spare parts to ensure operational continuity and peace of mind for every customer.

Stephen Watterson, CEO of Lincom Group, stated, "As the demand for efficient and sustainable waste management continues to grow, partnering with Komptech is a game-changer for us and our customers. We're excited to bring Komptech's exceptional waste processing equipment into our portfolio, further strengthening our ability to provide sustainable, high-quality solutions that support our customers' operations and the environment."

"The partnership with Lincom Group is an important step for us, as we have been able to gain a strong partner with regional roots, expertise, trustworthiness, service expertise and a high level of commitment," says Stefan Windisch, Head of Partner Sales at Komptech GmbH. "We share not only these common values with Lincom Group, but also the passion for offering our customers high-quality and sustainable solutions for mechanical and biological waste recycling, as well as treatment of woody biomass."

What this partnership means for customers:

- › **Expanded product availability:** Lincom Group will stock and distribute a diverse range of Komptech's equipment, simplifying the sourcing process for customers.
- › **Increased local support:** With Lincom Group's trusted reputation for exceptional service, customers will benefit from localised, hands-on assistance, faster response times, and reduced equipment downtime.
- › **Training and expertise:** Joint training initiatives will equip Lincom Group sales and service teams with the latest knowledge on Komptech's equipment, enabling them to provide customers with technical support and product expertise.
- › **Sustainable solutions:** Both companies are committed to advancing sustainable waste management practices, promoting environmentally responsible solutions that align with evolving industry standards.

## IMAGES RIGHT

Stephen Watterson, Lincom Group's CEO (left), and Stefan Windisch, Komptech's Head of Partner Sales (right).

The Komptech Crambo 5200 shredder offers great efficiency without compromising productivity.

**WITH ITS HEADQUARTERS IN AUSTRIA, KOMPTECH IS A LEADING GLOBAL SUPPLIER OF MACHINERY AND PLANTS FOR THE TREATMENT OF SOLID WASTE AND BIOMASS. THEIR INNOVATIVE TECHNOLOGY AND COMMITMENT TO SUSTAINABLE PRACTICES HAVE POSITIONED THEM AS PIONEERS IN THE WASTE MANAGEMENT INDUSTRY.**







## Top of the Line Training

*This article was published in the October issue of The Coal Face newspaper.*

Lincom Group's newly opened Technical Institute has made it easier than ever for technicians to get the training they need to succeed.

Heavy equipment requires more than just basic knowledge to operate. These multi-tonne machines need experienced operators behind the controls, ready and able to respond to any challenge that presents itself.

But this ability to operate machinery doesn't come overnight; operators and technicians need years of training to do their jobs safely and efficiently.

That's where Lincom Group's new Technical Institute comes in.

Located in Narangba, Queensland, the Technical Institute offers flexible training programs designed to give technicians a complete understanding of their equipment.

"We've long had this vision of training customers in their machines, rather than delivering the equipment and expecting them to figure it out as they go along," said Lincom CEO Stephen Watterson.

"Now, we're inviting people to come to Queensland and learn about the machines they're buying. We offer two or three day courses so operators can get a better understanding of their equipment."

CEO Stephen Watterson tailored the institute to the needs of their customers.

"We start by learning what experience the technicians have, whether they be apprentices or old hats. Once we know their experience and what they would like to learn, we can tailor a complete learning package for their needs." Stephen explained.

The Technical Institute's advanced setup is a first for the crushing and screening industry with the space designed to include four important focus areas to give participants the opportunity to engage directly with equipment and tools, providing real-world experience in a controlled, safe environment.

A Cone Crusher Area allows them to explore the inner workings of nodes, PLCs, PDMs, metal detectors and transducers while a Jaw Crusher Area helps them to learn how to navigate the main control panel and safely handle e-stop circuits.

The customised Hydraulics Area enables participants to gain in-depth knowledge of flow and pressure relief testing, PVG valves and critical hydraulic systems, and they can get up close with disassembled hydraulic, electrical and clutch components in the Component Deconstruction Area, ensuring they understand every part of these complex systems.

If customer feedback is anything to go off, the Training Institute is already a roaring success.

"When people finish up the course, they always come away knowing something they didn't know before. I've had people with over 10 years' experience tell me that they understand their machines better than ever.

"The operators that are coming in for training genuinely enjoy it. They're getting to learn how to do their jobs safer and more effectively while also getting to meet and spend time with other like-minded people.

"We've now got apprentices who are years in front of where their experience should be; they're almost ready to become fitters in their second and third year and that's because we spent the time to train them properly."

With such a strong legacy already behind Lincom's Training Institute, it can be hard to picture what else the company can do to strengthen its offering. But Stephen has some ideas.

"I would love to see customers come to Queensland before their machine gets delivered to go over the fundamentals of it. I don't want a customer's first experience with a machine being the day it turns up on site.

"If we prioritise proactive training, we ensure that we keep our customer's productivity and safety tracking upwards. And at the end of the day, that's the most important thing."

### IMAGES LEFT

*Workshop team in Narangba, showcasing the component deconstruction area.*

*Interactive hydraulic area.*





# Mining equipment requires more than just basic knowledge to operate

*This article was published in the September issue of the PNG Mining magazine.*

These multi-tonne machines need experienced operators behind the controls, ready and able to respond to any challenge that presents itself.

But this ability to operate mining machinery doesn't come overnight; operators and technicians need years of training to do their jobs safely and efficiently.

That's where Lincom Group's new Technical Institute comes in.

Located in Narangba, Queensland, the Technical Institute offers flexible training programs designed to give technicians a complete understanding of their equipment.

"We've long had this vision of training customers in their machines, rather than delivering the equipment and expecting them to figure it out as they go along," Lincom national technical support manager Clyve Evans told PNG Mining.

"Now, we're inviting people to come to Queensland and learn about the machines they're buying. We offer two or three day courses so operators can get a better understanding of their equipment."

Together with Lincom chief executive officer Stephen Watterson, Evans has helped tailor the institute to the needs of their customers.

"I start by learning what experience their technicians have, whether they be apprentices or old hats," Evans said. "Once I know their experience and what they would like to learn, I can tailor a complete learning package for their needs."

Each attendee of the centre also goes home with the course on a USB so they can easily refresh their memory and get back to work.

Having worked in the crushing industry for over two decades, Evans is well-placed to provide training to those looking to learn. When he started looking for his next role, he was drawn to Lincom's ethos on education.

"I started speaking with Stephen about this job and it grabbed me that this was a man who was looking to the future, with a focus on training rather than just selling," he said.

"The idea of giving people the right tools to do their job stuck with me, and it helps that I really enjoy this role."

If customer feedback is anything to go off, the Training Institute is already a roaring success.

"When people finish up the course, they always come away knowing something they didn't know before" Evans said. "I've had people with over 10 years' experience tell me that they're understanding their machines better than ever."

"The hands-on nature of the course blends in well with the work that these operators will be doing when they get back to site."

Evans is encouraging anyone who wants to learn more about their machines to come to Queensland and participate in the training.

"I would love to see people from Papua New Guinea (PNG) take advantage of how close the two countries are and come down for a few days," he said. "In just two days, we can help companies increase their safety, profits and efficiency to new heights."

Although the Training Institute was only opened in April, the benefits have been far-reaching. Evans credits Lincom's drive to make training both educational and fun as a key reason for this.

"The operators that are coming in for training genuinely enjoy it," he said. "They're getting to learn how to do their jobs safer and more effectively while also getting to meet and spend time with other like-minded people."

"We've now got apprentices who are years in front of where their experience should be; they're almost ready to become fitters in their second and third year and that's because we spent the time to train them properly."

With such a strong legacy already behind Lincom's Training Institute, it can be hard to picture what else the company can do to strengthen its offering.

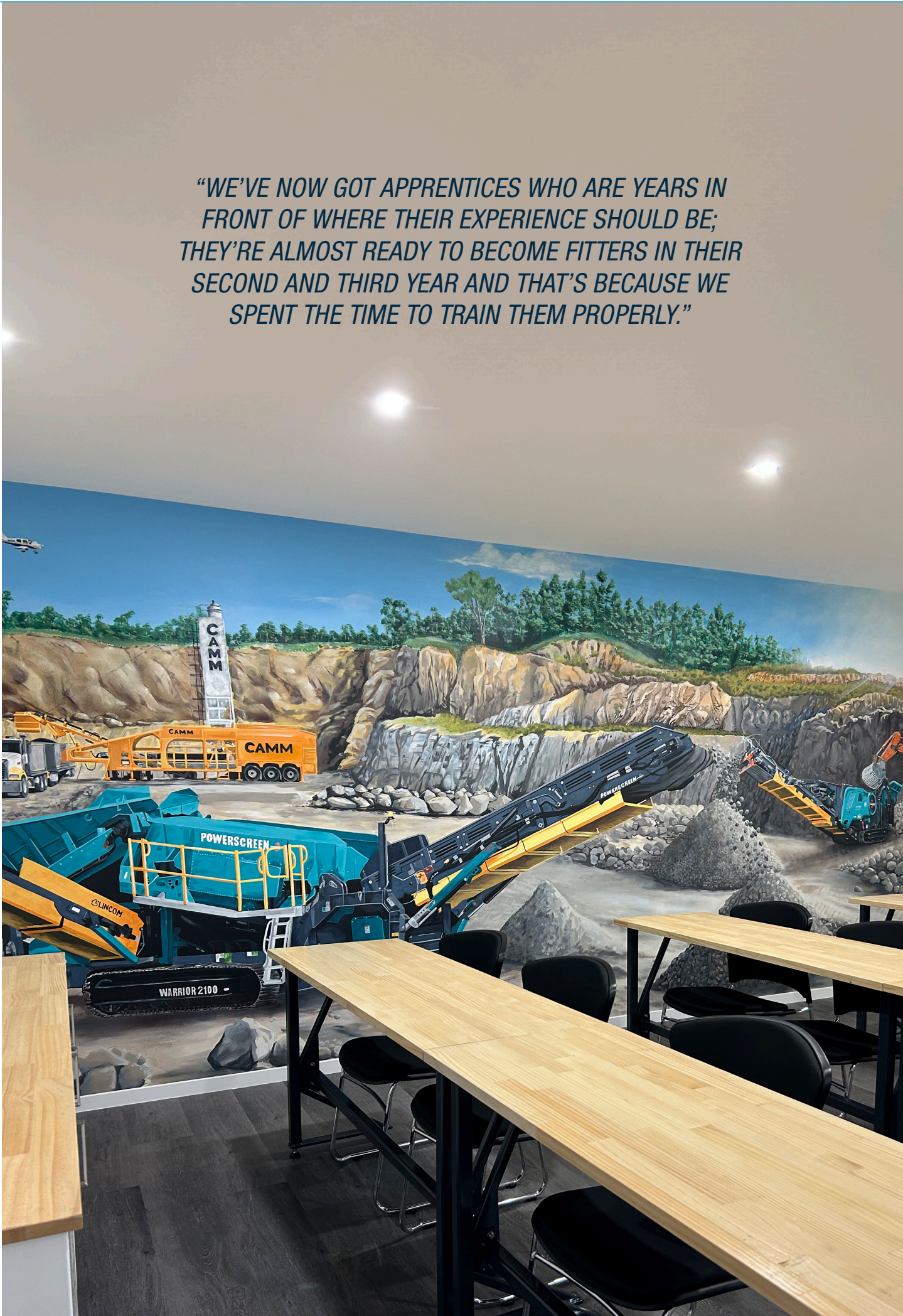
But Evans has some ideas.

"I would love to see customers come to Queensland before their machine gets delivered to go over the fundamentals of it," he said. "I don't want a customer's first experience with a machine being the day it turns up on site."

"If we prioritise proactive training, we ensure that we keep our customer's productivity and safety tracking upwards. And at the end of the day, that's the most important thing."

Lincom Group's newly opened Technical Institute has made it easier than ever for technicians to get the training they need to succeed.

*"WE'VE NOW GOT APPRENTICES WHO ARE YEARS IN FRONT OF WHERE THEIR EXPERIENCE SHOULD BE; THEY'RE ALMOST READY TO BECOME FITTERS IN THEIR SECOND AND THIRD YEAR AND THAT'S BECAUSE WE SPENT THE TIME TO TRAIN THEM PROPERLY."*







*THE CONVEYOR HAS A PLC SYSTEM, MEANING IT CAN OPERATE AS A MOBILE GRASSHOPPER OR STACKER.*

## Achieving the Unachievable

*This article was published in the October issue of the Australian Mining magazine.*

When a mining company urgently needed a high-capacity mining radial telescopic conveyor for an operation near Kalgoorlie, it faced a challenge that at-first seemed unachievable. The required equipment was not available in stock in Australia, and the timeline to get it ready was razor thin.

Enter Lincom Group, known for their resourceful material handling solutions and fast turnarounds, who delivered the project through a mix of innovation and sheer determination.

Lincom national product manager Alan Dunbar played a key role in mobilising the Thor Global LPT 130 conveyor for the mining company.

Despite the intense pressure, Dunbar and the Lincom WA team successfully converted a stocked quarry-specified radial telescopic conveyor into a mining-specified solution, an achievement made possible through strategic adjustments, rapid prototyping, and close collaboration with international partners.

"The reason our customer moved forward with Lincom was because we could deliver within the timeframe," Dunbar told Australian Mining. "The customer had a strict deadline because they wanted to capitalise on the soaring gold price."

Within 34 days, the Lincom WA team dismantled the original machine, re-engineered it to meet mining standards and delivered it to Kalgoorlie, beating the client's already-tight deadline by a day. Dunbar said transforming the conveyor from quarry to mining spec was no small feat, with quarry machines typically containing a stone box instead of a hopper.

Fortunately, the customer's stock machines already featured impact idlers, heavy-duty head and tail drums and included a storage bay for a genset designed into the lower chassis.

The team had to remove the stone box and replace it with a custom fabricated hopper lined with abrasion-resistant AR400 wear plate. The conveyor also required upgraded motors, rewiring and upgrade of the electrical system, along with the fabrication and fitment of a heavy-duty head chute with similar AR400 lining.

The time constraints made the task difficult, but Lincom had some tricks up its sleeve and was able to call on Thor Global's engineering expertise.

Based in Canada, Thor Global provided the necessary design and engineering support, helping to boost the machine's capacity from 725 tonnes to 950 tonnes per hour. The Thor LPT 130 conveyor delivered to Kalgoorlie was designed to be multifunctional, a critical requirement for the client's heap leaching operations.

With a versatile programmable logic controller (PLC) system, the conveyor could operate both as a mobile grasshopper and a stacker for stockpiling.

"The customer wanted a short, nimble machine, which is exactly what our LPT range was designed to be," Dunbar said.

The LPT range features a static feed area, with the hopper remaining at a fixed angle regardless of the extension or elevation of the conveyor. A self-powered Thor TRAX mobile track unit is fitted under the tail of the machine, allowing the stacker to move itself across the site and offer greater flexibility.

Operating in Kalgoorlie's harsh mining environment posed its own challenges. Handling sticky materials in dusty, dry conditions required additional modifications.

"We removed the standard urethane primary scrapers and fitted tungsten carbide primary and secondary belt cleaners," Dunbar said.

Before the Thor LPT 130 was mobilised, Lincom ensured the machine met all Australian safety standards prior to delivery.

The importance of meeting Australian standards was a recurring theme in the project. From guarding to electrical systems, every aspect had to comply with stringent local regulations.

"Surprisingly, a lot of equipment used in Australian mining doesn't even come close to these standards," Dunbar said.

Lincom doesn't just provide on time, but the company also delivers extensive aftermarket support to ensure smooth operations. The customer opted to purchase a comprehensive set of spare parts, nearly enough to build a second machine, ensuring minimal downtime if any issues arose.

"We hold major components such as rollers, head drums, gearboxes and motors in stock in both Brisbane and WA," Dunbar said.

After the LPT 130 was installed, Lincom dispatched a service team to Kalgoorlie to oversee its initial setup and provide on-site assistance.

"We have a full-service crew in WA that can respond quickly if needed," Dunbar said.

The Kalgoorlie project showed Lincom's capacity to deliver a high-capacity mining conveyor in record time, an accomplishment that's already earning the company recognition across the industry. While the LPT 130 conveyor wasn't at the right spec initially, Lincom's swift response and engineering ingenuity ensured the client's needs were met.

"We'll always try to deliver what the customer needs and think outside of the box to find the best solution," Dunbar said.

In a sector where time is money, Lincom's ability to deliver ahead of schedule was a game-changer for this Kalgoorlie gold operation.



# Four Major Benefits to C&D Recycling

This article was published by McLanahan.

As the aggregate industry continues to play an important role in our everyday lives, the demand for its processes to become more environmentally sustainable rises alongside it.

The aggregate industry is focusing more on sustainable mining methods, such as sourcing aggregate from construction and demolition waste streams and making it viable for use in new construction projects. This is known as construction and demolition (C&D) recycling. C&D recycling processes are a foundational strategy that aligns with this overall sustainability goal.

### What is C&D recycling?

C&D recycling is the process of recovering valuable materials from debris left over from construction and demolition projects. This debris can include everything from metal and concrete to wood and brick.

Often, debris from these projects can be regarded as “waste” and sent to a landfill, even though there may still be valuable material that can be removed and reused.

In the aggregate industry, C&D recycling can be defined as recovering valuable aggregates from waste and providing it with a purpose on the market.

### Why is C&D recycling needed?

The demand for infrastructure to support a growing population has remained constant over the last century. As the population increases, so does the need for more housing, schools, hospitals, and other infrastructure, as well as better roads, bridges, highways, and other facilities to accommodate rising travel.

With that said, the aggregate industry has been challenged to find ways to pursue construction-oriented projects in a way that promotes sustainability and minimises the impact these operations have on the environment.

C&D recycling is one way to solve the construction industry’s common environmental challenges. For one, C&D recycling can minimise the amount of waste that’s distributed to landfills. Reusing materials helps conserve landfill space and reduce environmental impact.

Regarding more sustainable construction practices, C&D recycling processes lessen the carbon footprint that’s associated with creating new materials. It also conserves natural resources. Not only is C&D recycling environmentally beneficial, but companies that utilise these practices gain positive publicity for their corporate social responsibility initiatives. There is high demand from consumers who want to demonstrate reductions in their total supply-chain emissions and demand from investors who want evidence of their progress toward

achieving NetZero targets. Finally, C&D recycling can be profitable for companies, not only from recycled aggregate sales but also from tipping fees charged for dumping debris at their sites.

### Four Major Benefits of C&D Recycling

C&D recycling has many advantages and helps to support a circular economy and reduce environmental impact.

#### 1. Reduces strain on finite resources

Finite resources are non-renewable resources formed at a rate much slower than their consumption rate. Some commonly used finite resources are fossil fuels, sand, phosphate and others.

Finite resources originate from specific geological conditions relating to the crusts and take a long time to naturally form. Therefore, despite high demand for finite resources, supply is limited.

This dynamic causes high costs for these resources. Despite economic factors, a high environmental cost is also associated with using these resources. An additional challenge to finite resources beyond their limited quantity is that they cannot be replenished once they are used.

Methods of C&D recycling aid in the preservation of these materials by providing an alleyway to use aggregate that had previously been used in construction projects in future non-load-bearing construction projects. C&D recycling allows producers to meet the demands for aggregate materials while lessening the burden on natural resources.

#### 2. Reduces carbon footprint

The term carbon footprint refers to the amount of greenhouse gas emissions that are released into the air and generated by human actions. It can arise from electricity usage, manufacturing processes, driving vehicles and other actions. By minimising carbon footprint, it can help reduce negate climate change consequences.

C&D recycling can have a significant impact on reducing carbon footprint. Reusing materials from debris gathered from construction sites decreases the carbon emissions released from trucking the waste to landfills.

Along the same lines, landfill storage is becoming a valuable commodity with the mass amounts of waste being produced. With landfills rapidly filling, the nearest landfill may not be a feasible option. Therefore, trucks may be required to travel long distances just to dispose of the waste.

C&D recycling provides more control on this issue, as portions of the waste can be reused instead of trucked to the landfill. In other words,

C&D recycling methods reduce the quantities of emissions produced by trucks while allowing for more landfill space to be used for different needs.

#### 3. Minimises waste

Waste from construction and demolition projects tends to be overlooked and viewed as a minor issue in a large challenge. Landfills are rapidly filling, with some unable to accept any more waste. As landfill options decrease, the cost to dump debris increases, which is a consequence of waste management practices.

Inert waste from construction and demolition projects taken to dump sites may contain valuable material. C&D recycling methods aim to recover this valuable material from the waste, minimising its buildup at overpopulated dump sites. Reducing the amount of landfill waste has positive impacts on the surrounding environment and communities.

#### 4. Supports a circular economy

A circular economy is a continuous cycle of resource production and consumption that attempts to circulate valuable material in the buyer’s cycle until it is terminated. Benefits of a circular economy include

less dependence on raw materials, an increase in financial savings, environmentally friendly practices, and more.

C&D recycling allows the economy to operate in a more circular fashion by recovering usable material from waste that was once intended for a landfill. Valuable aggregate can be strategically pulled from C&D debris and reintroduced back into the supply chain for reuse in new projects. This creates a loop of recycling and reuse that contributes to more sustainable mining.

There are many benefits to C&D recycling. Reducing strain on finite resources, lowering the aggregate industry’s carbon footprint, minimising unnecessary waste and supporting a circular economy are the four major benefits that C&D recycling can provide to aggregate producers looking to process their materials more responsibly and sustainably.

### IMAGE BOTTOM

The UltraSAND Plant features the flexibility to wash and dewater up to two sand products on the same screen.







**POWERSCREEN'S RANGE OF EQUIPMENT PROVIDES A POWERFUL SOLUTION BUILT TO PERFORM IN EVEN THE MOST DEMANDING CONDITIONS.**

## Built for Australia, Built to Last!

*This article was published by Powerscreen.*

Powerscreen has emerged as a leader in the Australian quarrying industry with its innovative crushing and screening equipment tailored to meet the unique demands of the Australian market. Australia's diverse landscapes, rugged terrain, and varying environmental conditions pose specific challenges to quarrying operations, requiring high-performance, reliable, and versatile machinery. Powerscreen has invested heavily in R&D to deliver a product line that withstands these harsh conditions and optimises productivity, efficiency, and safety for Australian quarries.

### High-Performance Crushing for Maximum Output

Powerscreen's crushers are built to deliver high throughput, critical in the high-volume operations typical of Australian quarries. Among the most popular are the Powerscreen Premiertrak Jaw Crushers and Maxtrak Cone Crushers, which are designed for durability and consistency. The Premiertrak 760, for instance, offers a robust design to handle hard rock and abrasive materials – making it ideal for quarries in Australia that frequently process granite, basalt, and iron ore. These crushers incorporate advanced hydraulics and wear-resistant materials that ensure longer operational life, reducing downtime and maintenance costs for operators.

With high production capacity as a focal point, Powerscreen crushers are equipped with features like hydraulic adjustment and overload protection. These features allow rapid changes in settings, optimising the machines to handle variations in feed material without compromising performance. This flexibility is particularly valuable in regions like Western Australia, where mining sites often vary in rock hardness and composition, demanding adaptable equipment.

### Precision Screening for Improved Product Quality

Screening plays an essential role in quarrying, ensuring that the end product meets size, shape, and quality specifications. Powerscreen's Chieftain and Warrior series are highly regarded for their screening precision, which is especially useful for Australian quarries producing materials for road construction, concrete, and asphalt. Powerscreen's screens employ adjustable screen boxes and a high-frequency drive system, allowing a wide range of materials to be processed efficiently. The adaptability and precision screening help produce uniform, high-quality aggregates, essential in meeting stringent Australian quality standards.

The Warrior series, in particular, is designed for heavy-duty applications and can handle larger feed sizes and high volumes of material. This is crucial in Australian quarries where heavy and abrasive materials like limestone, granite, and sandstone are common. The machines are equipped with a range of screen media to handle various applications,

from fine sand to coarse aggregates, giving operators a high degree of control over the final product.

### Environmental and Safety Considerations

In response to increasing environmental regulations in Australia, Powerscreen has focused on integrating fuel-efficient engines and low-emission technology across its range of equipment. Hybrid models are also available, allowing quarry operators to reduce their carbon footprint and fuel consumption, aligning with the country's push toward sustainable practices in the mining and quarrying sectors.

Safety is another area in which Powerscreen has excelled. Features like remote-control operation, enhanced visibility, and automated sensors for monitoring equipment performance streamline operations and improve worker safety, reducing the risk of accidents. For the Australian market, which prioritises worker health and safety, these features make Powerscreen's equipment particularly attractive.

### The Lincom Connection

Established in 1995 and headquartered in QLD, Lincom Group supplies the quarry, mining, recycling and forestry industries with the sales, service and hire of screening, crushing, bulk handling, shredding, grinding and water treatment equipment. Lincom's presence spans across Australia, Papua New Guinea and the Pacific Islands, with service hubs, warehouses and offices located in New South Wales, Victoria, South Australia, Western Australia and Queensland.

With core family values at the heart of everything they do, Lincom Group have been a strategic partner of Powerscreen for almost 30 years!

### Boosting Productivity, Together

Powerscreen's crushing and screening equipment has firmly positioned itself as a market leader in Australia's quarrying industry. By developing adaptable, durable, and efficient machines, Powerscreen meets the demands of high-volume, quality-conscious quarry operations across Australia. Their commitment to environmental standards and worker safety further sets them apart in an industry where these values are becoming increasingly important. For Australian operators looking to maximise productivity while adhering to environmental and safety standards, Powerscreen's range of equipment provides a powerful solution built to perform in even the most demanding conditions.





# Finalists for Supplier of the Year at the 2024 Bulk Handling Awards

We are proud to announce that we have been named finalists in the Bulk Handling Awards 2024, in the category of Supplier of the Year. This recognition highlights our nearly three-decade-long journey of commitment to delivering top-tier equipment across a range of industries, including quarrying, mining, recycling, and forestry.

Our comprehensive range of services, from equipment sales and rentals to spare parts, maintenance and training, ensures that our customers have everything they need to achieve operational success.

Our ability to offer solutions tailored to each customer's unique requirements has been critical in building long-lasting partnerships. We understand that no two projects are the same, which is why we work closely with customers to recommend equipment and services that not only meet specifications but also improve safety, reduce environmental impact, and maximise cost savings.

Being recognised in this important award is an exciting milestone for us and reinforces our commitment to excellence. We are proud of the work we do and look forward to continuing to support our customers with the best products and services in the industry.

IMAGE ABOVE

CEO Stephen Watterson (centre) with Darren Smith, General Sales Manager (left), and Davy McDermott, Technical Sales Manager (right), representing the leadership behind Lincom Group.



# Stephen Watterson: A Finalist in the 2024 Moreton Bay Business and Innovation Awards

We are proud to announce that our CEO, Stephen Watterson, has been named a finalist in the 2024 Moreton Bay Business and Innovation Awards, competing in the Entrepreneur of the Year category. Organised by Moreton Bay Region Industry and Tourism (MBRIT) with the support of the City of Moreton Bay, the awards celebrate the outstanding achievements and innovations of businesses throughout the region where our head office is located.

In 1998, Stephen joined his father, Roy Watterson, in the early days of Lincom Group just as the company was expanding into the crushing and screening market in Queensland, Northern Territory, and Papua New Guinea. Starting his career at just 19 as a sales representative, Stephen's dedication and strategic vision quickly set him apart, earning him numerous promotions and recognition.

Since assuming leadership in 2017, Stephen has overseen substantial growth, including the establishment of four new branches and the

addition of a new manufacturer to our portfolio. The expansion of the head office in Narangba, which now includes a Training Centre and a new Rapid Response service, demonstrates our continued progress. Additionally, the introduction of a new refreshed logo in January 2024 represents a strategic effort to modernise our image while remaining true to our core identity.

Stephen's journey is fuelled by passion and a relentless drive to exceed expectations. As Lincom Group continues to carve its path in the industry, one thing remains certain: the best is yet to come.

IMAGE ABOVE

The Watterson family attended the Moreton Bay Business & Innovation Awards dinner.





QLD



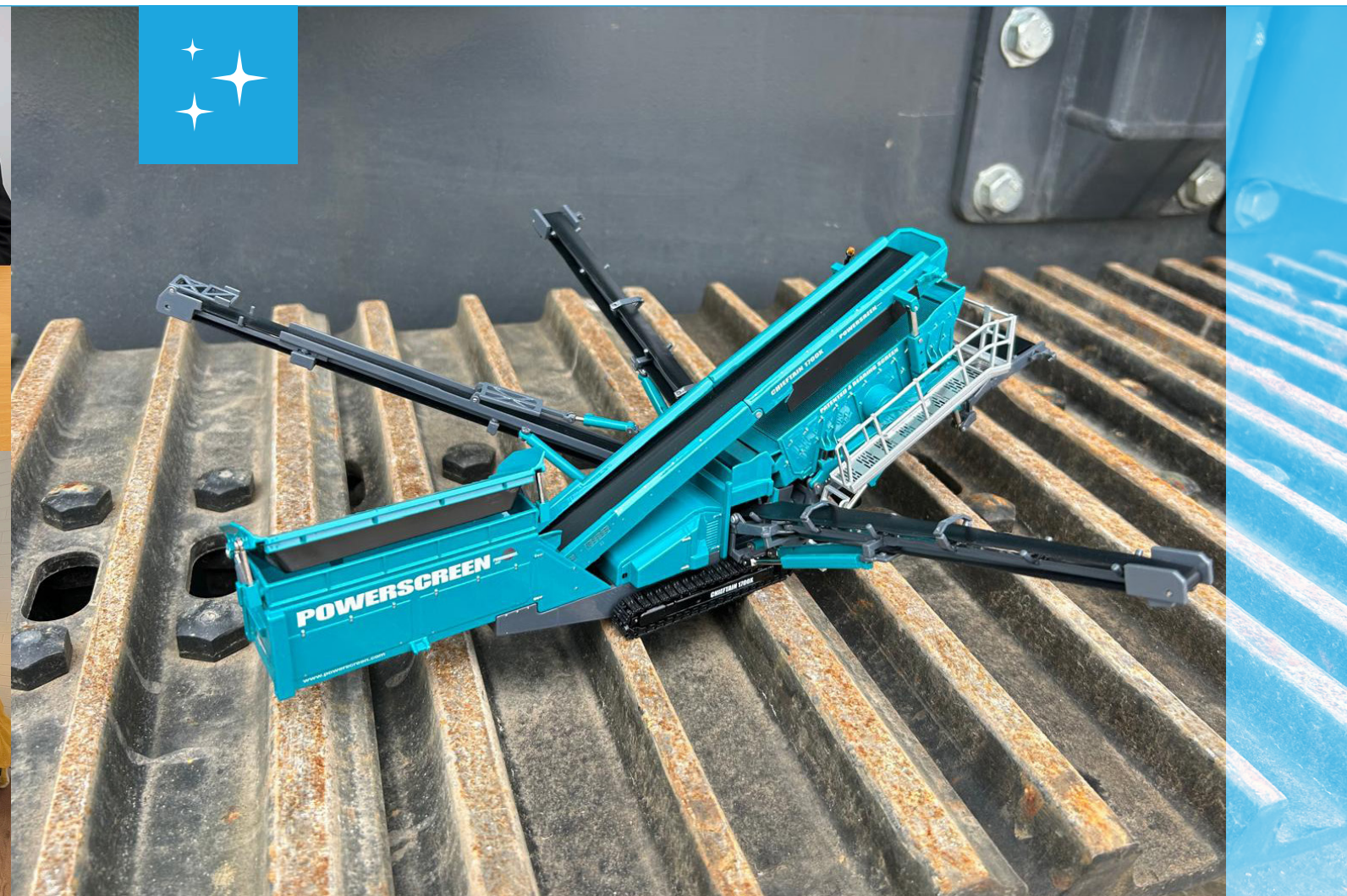
WA



VIC



NSW



## Nell's Day

In August, we celebrated Daffodil Cancer Council Day, dedicating it as "Nell's Day." Janelle Mary Sperring, affectionately known as "Nell," was more than our first employee and the backbone of our accounts department; she was an unforgettable presence at Lincom whose memory will forever be cherished.

Employees enjoyed a uniform-free day and were encouraged to dress in yellow to show their support. We also fundraised online and by asking for a gold coin donation at our morning tea, with Lincom matching every contribution dollar for dollar. In total, we raised \$4,634 through these collective efforts, making a meaningful impact in the fight against cancer.

Nell met Roy through work and later joined Lincom during its foundational years. Her love for the Watterson family knew no bounds, and her protective, nurturing nature meant she treated them as her

own. An adventurer at heart, Nell's love for skydiving and fishing off her pontoon in Mooloolaba spoke volumes about her passion for life. Even as she faced multiple battles with cancer, starting from Hodgkin's Lymphoma in her late 20s through to leukemia in her 50s, Nell's resilience was admirable. She was a trooper, fighting each challenge with an unbreakable spirit, managing to balance her dedication to work with countless treatments, always with a smile. Sadly, Nell passed away in 2018.

We were deeply grateful for Nell's years of dedication, strength, and the joy she brought to our workplace. As we celebrated Nell, we remembered her not with sadness but with the joy and love she shared so freely. Let her legacy inspire us to live fully, love generously, and approach each day with the same courage and enthusiasm she showed.

## Collectors Alert: The Powerscreen Chieftain 1700X Scale Models Have Landed!

Attention all collectors and fans of heavy machinery! The wait is over - the highly anticipated Powerscreen Chieftain 1700X scale models have officially arrived in Australia.

This detailed replica perfectly captures the essence of the real inclined screen, making it the ultimate addition to your collection. Whether you're a fan of heavy equipment or just want to add a cool touch to your workspace, this model is sure to impress.

But don't wait too long - we have a limited supply, and they won't be available for long. Priced at just \$495 + GST, now's your chance to own a piece of Powerscreen excellence.

Ready to add one to your collection? Contact your nearest branch today before they disappear!



## Social Media Scoop: *All the latest buzz in one scroll!*



11 JULY

### Field Service Legends!

A huge shout out to our Field Service legends, Robbie Gilmour and Scott Atkin! Pictured here sharing smiles with the wonderful PNG locals.

From handling tough challenges to ensuring everything is in top shape, you guys are the backbone of our success. Keep up the great work!

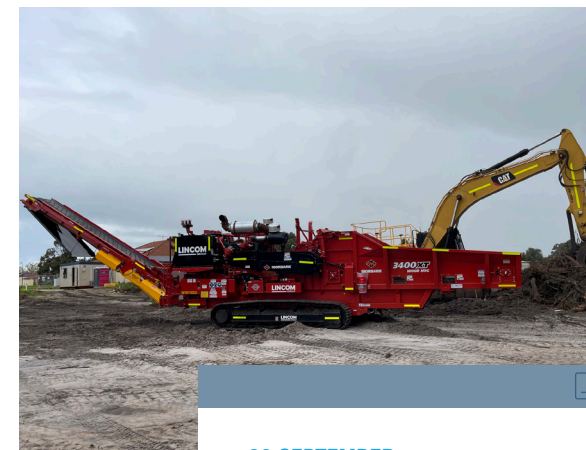


22 AUGUST

### Just Commissioned in QLD

The Powerscreen 1300 Maxtrak is now officially up and running!

Perfect for medium to large-scale operations, this cone crusher delivers high throughput and superior product shape. Equipped with features like hydraulic crusher settings, cone overload protection, and a dust suppression system, it's ready to crush the toughest jobs!



30 SEPTEMBER

### The Morbark 3400XT Wood Hog has hit the ground running in WA

This horizontal grinder is equipped with a 765 HP engine and an aggressive infeed system that can handle even the toughest wood waste.

Ready to turn logs, stumps, and brush into valuable mulch and biomass!

3 OCTOBER

### Hello Townsville

We're not just here for the view - we're here to get things done!

Did you know that our Townsville branch is fully geared up to tackle any challenge? Whether it's delivering OEM parts or sending our expert Field Service Engineers to fix issues on-site, no breakdown is too big, no detail too small. From diagnostics to repairs, we've got your back!

Efficiency, reliability, and expert support - right in your backyard!



10 SEPTEMBER

### Hello Adelaide

Our new branch is up and running! Here's a quick glimpse into what this means for you:

- › Fresh gear near you - Better access to our top-of-the-line equipment range!
- › Technical support close by - Got a question? Need a hand? Our experts are now just around the corner!
- › Spare parts galore - We've got OEM stock and local parts to keep your operations running smoothly.

We're here to keep your productivity up with reliable equipment and expert advice, making sure you always have what you need, when you need it.



8 OCTOBER

### 5 Year Milestone!

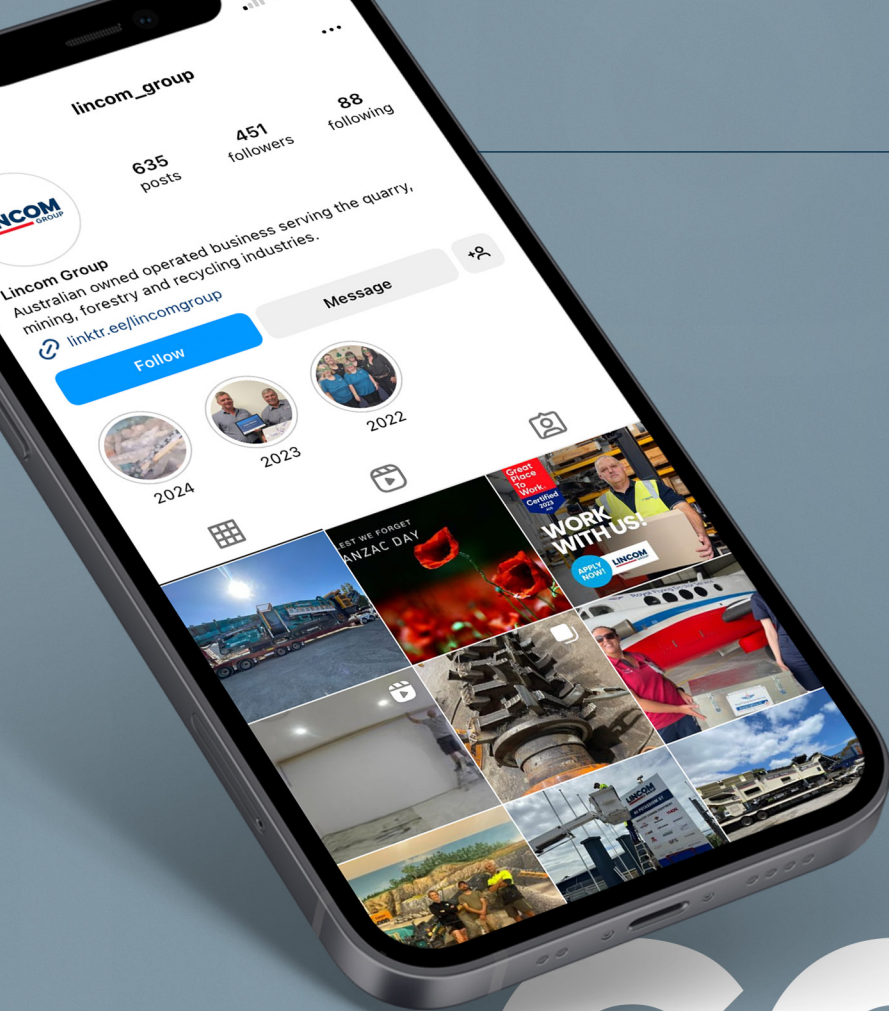
Huge congratulations to our Warranty Claims Manager, Grahame Noble, on reaching his 5-year milestone with us!

Your unwavering dedication and top-notch expertise have been nothing short of priceless.

Here's to many more years of success!

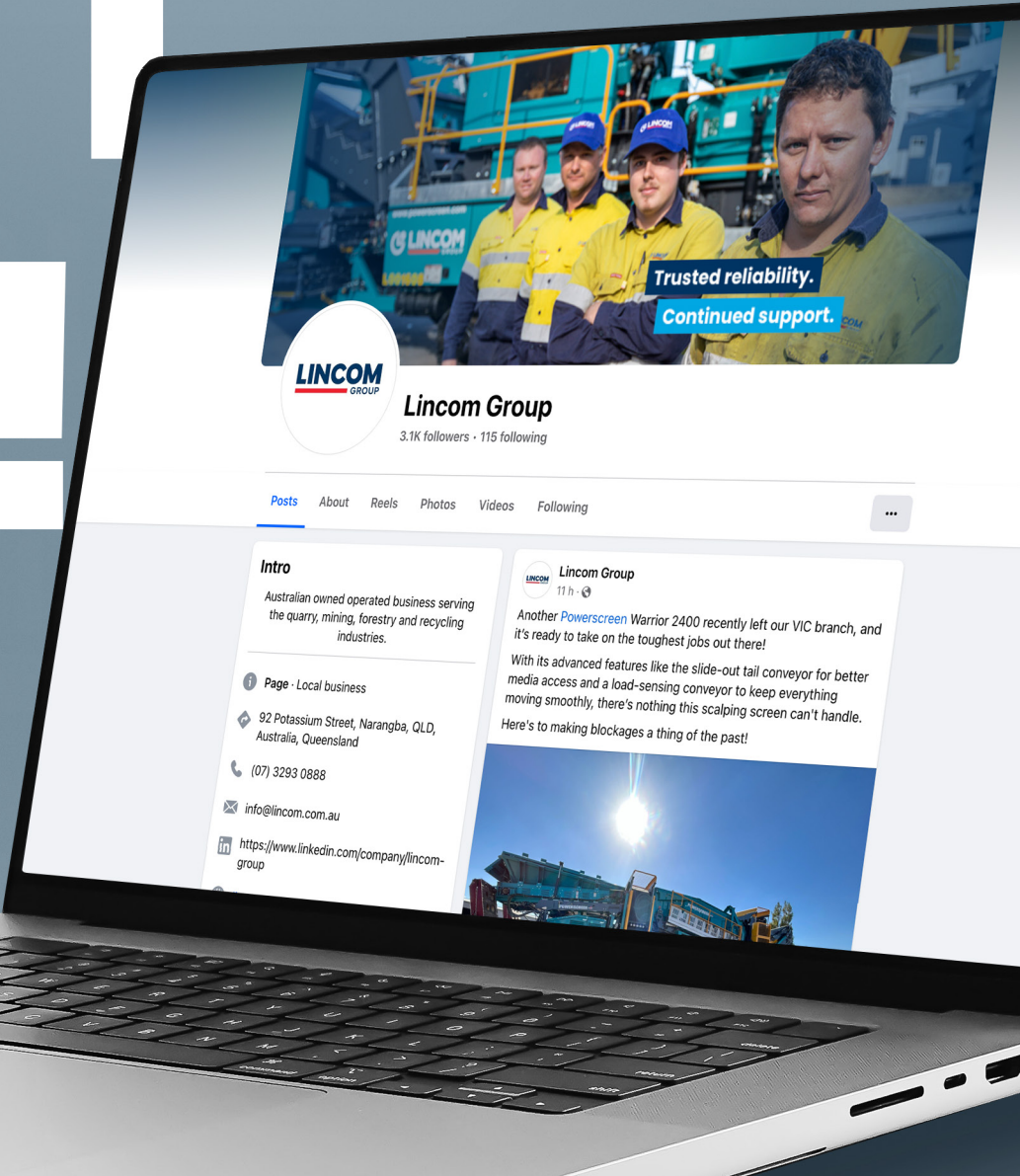






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